NETWORKING
CONVERSATION STARTERS

Below you will find some questions to help you start a networking conversation. Remember to behave politely and professionally. If possible, do some research on attendees prior to the event - this will help you prepare!

Find out some background information:
• What is your career journey? How did you get to where you are?
• How did you prepare for your career and how did you get your first role? What was that?
• What was your university major?

Talk about your interest in the field and ask questions to help you understand more about the field from their perspective:
• What should I include on my resume?
• What advice would you give someone looking to enter the industry?
• Would you recommend any professional organisations I should be involved with?
• What strengths would it take to be successful in this area?

Ask questions about their current position:
• What are the most interesting parts of your role?
• What do you enjoy about your current role?
• What does a typical work day look like?

Remember your networking etiquette:
• Don’t just ask for a job, focus on gathering information
• Always follow up with contacts you make
• Thank them for their time and respect the time they have given
• Always present yourself in a professional manner